



COMPANY PROFILE

INTRODUCTION

Combining our own innovations and expertise with those of some of the best internationally acclaimed specialists, Storage Management Systems is rapidly becoming the leading choice for materials handling engineering solutions. Our proven track record displays our commitment to providing our clients with the best fit intra-logistics system to address their warehouse challenges which includes storage, material handling and software control.

Our versatile technology enables us to provide world-class solutions to unique warehouse industries, covering a wide range of products in the supply chain. In combination with our business expertise, this wide field of knowledge equips us with the ability to analyse our client's existing operations. Thus, we quickly pinpoint system flaws and rectify them through advanced upgrades that ensure the immediate, short term and long-term demands are always met.

We completely understand the global economic pressures under which our clients need to perform, therefore we make it our first priority to provide our clients with competitive prices and affordable payment solutions.

To sum up our company, the most distinctive aspect of Storage Management Systems is that we are able to make the difference required to achieve our client's business goals.

SERVICES OFFERED

Expertise is available to analyse existing operations and propose system design options to meet immediate, short and long-term demands. We are therefore able to offer the following services and custom solutions:

- ❑ Feasibility studies
- ❑ Conceptual design
- ❑ Simulation modelling
- ❑ Software design
- ❑ Material handling equipment design
- ❑ Detailed proposals
- ❑ Manufacturing
- ❑ Installation
- ❑ Commissioning
- ❑ Operational training
- ❑ Technical & service support

OUTSOURCE YOUR RESPONSIBILITY

Storage Management Systems has all the resources necessary to offer turnkey contracts, completely inclusive of project management options.

QUALITY CONTROL



The Chartered Institute of
Logistics & Transport
South Africa

As a proud member of the Chartered Institute of Logistics & Transport, we offer all products to the highest quality standards with integrated quality control instigated at all points of the supply chain to ensure the optimum end result for our clients.

We ensure that all our products comply with the following three standards:

- ☑ ISO 9.001 (for quality management in products and services)
- ☑ ISO 14.001 (for environment management in products and services)
- ☑ OSHAS 18.001 (the internationally recognised British standard for occupational health and safety)

Our lead mechanical and structural engineers ensure that our racking and structural designs are complacent with the following standards:

- ☑ EN 15512 (detailing the design principles for steel static storage systems)
- ☑ EN 15620 (detailing the tolerances, deformations and clearances for steel static storage systems)
- ☑ EN 15635 (detailing the application and maintenance of steel static storage systems)

To be competitive within the international market it is imperative that our Pallet Mole™ material handling equipment meets certain required standards for automated machinery and robotic equipment. These are listed below for the Pallet Mole™:

- ☑ UL 1740 (detailing the UL safety standard for industrial robots and robotic equipment)

CONFIDENTIALITY AND INTEGRITY

We ensure that all information obtained in the course of our investigations remains confidential and will not be divulged to any third party.

COMMITMENT TO EXCELLENCE

We are committed to offering the best solutions that are available in the market place, with competitive pricing and we will be pleased to discuss how we can assist you in improving the overall profitability of your operations.

BUSINESS PARTNERS

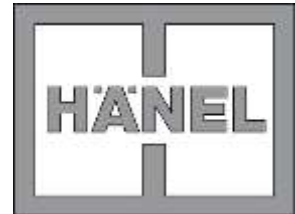
With technology advancing at an unbelievable rate it is important to remain technologically proficient whilst also being cost effective. Thus, to achieve this goal, Storage Management Systems (Pty) Ltd have nurtured relationships internationally. Our three international business partners offer something unique to the material handling industry. We are constantly striving to be better than our competition and thus we firmly support creative, intelligent and economic systems, processes and products. Our three business relations are described in the pages to follow.

HÄNEL

Agreement Type:	<i>Exclusive Distribution Agreement</i>
Product Range offered:	<i>High density vertical storage solutions</i>
Country of Origin:	<i>Germany</i>



The Hänel organization, based in Germany, has grown into a world leader in automated small / medium goods storage and retrieval systems using the vertical carousel and lift concept. The Hänel brand has always been synonymous with innovation and never more so than today. Using proprietary computer-controlled inventory handling, Hänel leads the way in high density vertical storage in the international market place.




Hänel have shown their continuous commitment to continually meet the changing demands of the industry. This has made Hänel the world's number one vertical carousel and lift manufacturer. Throughout the world, Hänel has installed more vertical carousels and lifts than all other competing suppliers combined.

With more than 50 years of experience in designing and developing industrial automation equipment, Hänel produces systems with unequalled reliability, quality and technology.

It is in the light of the aforementioned that Storage Management Systems, specializing in the business of automated storage and retrieval systems, have acquired the sole distributive rights within Southern Africa for the complete range of Hänel products. We use their vast experience and compelling product range to complement our existing range of highly effective storage equipment. This gives us an exclusive edge over our competitors, allowing us to provide a widely-supported solution that they would have to engineer from first principles.



GEBHARDT INTRALOGISTICS GROUP

Agreement Type:	Distribution Agreement	
Product Range offered:	Unique material handling equipment (shuttles, cranes, AS/RS systems, etc.)	
Country of Origin:	Germany	

The German company, Gebhardt, was founded in 1952 as a small metalworking shop. Today, with more than 400 employees, it is one of the leading brands for material handling equipment. Storage Management Systems have paired with Gebhardt Intralogistics Group to offer a wide range of comprehensive warehouse solutions. We are now able to offer an extensive set of packages for material transport, warehouse assembly systems, warehouse solutions, sorting systems and advanced distribution technology. Our synchronised planning and implementation as a "concerted action" constitute the basis for our successful venture.



At Gebhardt, everything comes from a single source. For more than 60 years Gebhardt has set the internal logistics of companies all over the world in trade, industry and distribution successfully in motion. Gebhardt's success, from partnerships with companies like Storage Management Systems, has many foundations: Commercial foresight, an eye for logistics, innovative patented ideas and an inner obligation to produce top quality in materials and production are just some of the ingredients.

Gebhardt solutions are used in diverse industries such as electronics and electrical goods, beverages and foodstuffs, automotive and parts, home entertainment, publishing and printing, construction materials and DIY articles, lighting, chemical & pharmaceutical, clothing, logistics and mail order. They employ a "modular system" with flexible, modular components, which can be adapted to the weight and size of the system being developed. Due to the modularity, these systems can be quickly and easily expanded, updated and technically optimised using additional components from Gebhardt. This also gives any company the opportunity to align their material handling equipment with a change in application.

Gebhardt maintain certification in accordance with ISO 9001/2008. Their products and services are also internationally accredited with the required CE and UL ratings. This allows for reliable, redundant, safe equipment throughout their product range.



VANRIET MATERIAL HANDLING SYSTEMS

Agreement Type:	<i>Exclusive Distribution Agreement</i>
Product Range offered:	<i>Unique material flow equipment (conveyors, sorting systems, etc.)</i>
Country of Origin:	<i>Netherlands, Germany, France, China</i>



For over 65 years, VanRiet Material Handling Systems has been all about the design, integration, installation and maintenance of the best automated transport and sorting solutions. The business began as a family business and turned into a global systems integrator. VanRiet currently boasts over 2 000 realized projects, 200 employees and 4 global locations.




As a fast-growing company in a fast-changing market, their key constants are infinite flexibility and superior quality. Dynamism is their nature, delivering their game. VanRiet boast extensive experience and a strong focus on research and development. This has resulted in a unique, innovative, self-developed product portfolio.

VanRiet's preference for teamwork and a deeply engrained desire to realize the customer's wishes, has supported them in the realization of many unique projects over the years. This is why we at Storage Management Systems have nurtured a durable relationship with such a strong partner.

VanRiet's intelligent material handling equipment is ideal for the courier express parcel market, the tire industry, e-Commerce and third-party logistics companies.



AR RACKING

Agreement Type:	<i>Exclusive Distribution Agreement</i>	
Product Range offered:	<i>Racking and steel solutions (roll-form racking, rack-based structures, etc.)</i>	
Country of Origin:	<i>Spain and Czech Republic</i>	

Our exclusive distribution agreement with one of the biggest racking and mobile base manufacturers in Spain, have ensured that we offer the best product and service to all existing and future clients.

The quality of the product AR Racking and Storage Management Systems offer to its customers, is based on the various quality control checks carried out in the quality management system in the different phases of the production and commercialization process of the structural steel product.



Our knowledge of quality steel led us to ARESTANT, S.A.(Spain). Storage Management Systems have gained knowledge on this matter as a result of extensive experience in the field. This expertise provides us with the necessary foreknowledge to choose the best grade steel for each system and AR Racking provides a vast range of products for us to choose from.

All the commercialized racking products that are part of our range are controlled on reception, construction and commission. This is done to verify the quality and features that affect the functionality of each individual element. For each component, a specific format has been defined in which the properties are controlled and the required finishes appear.

